

## Sample Questions: Informational Interview

1. What are the entry-level opportunities in this field/organization?
2. Tell me about your career path and those common in this field.
3. What skills and education are needed to enter this field?
4. What kinds of entry-level jobs or internships do you think are good training ground?
5. How do you spend a typical day/week?
6. What are the major responsibilities of your position?
7. What hours do you normally work? Is there much travel involved?
8. What do you find most/least satisfying about your job?
9. What are the positive/negative aspects of working in this field?
10. What trends and developments do you see affecting career opportunities?
11. What are the most significant changes you've seen in the industry over the past 5 years?
12. What recommendations can you give to someone looking to enter this field?
13. What is the corporate culture of your company? Is it informal or formal? Do people work autonomously or in teams?
14. What traits, characteristics and skills do successful people in this field possess?
15. What are the salary expectations for this field currently and in the future?
16. Are you active in any professional organizations? Are students invited to attend? Are student memberships available?
17. Can you recommend anyone else for me to speak with?